

Singapore offers a seductive mix of vivid entertainment venues, brilliant nightlife, colourful culture and sublime shopping which will delight couples or friends looking for an excuse to get away. Tell your clients to grab their mates and girlfriends and 'Get Lost in Singapore' for a few days or more.

For her Safe and serene, yet bustling with life, Singapore is perfect for a girly getaway. Round up your friends for five-star spas, fabulous food, hot nightclubs, out-of-this world shopping, and sightseeing with a cultural twist.

First mission: unwind.

Arams Spa in the award-winning Bishan Park is a local favourite and also has couples' suites - www.aramspas.com

Get a henna hand painting before scouring the silk and gold shops in **Little India**, and then have your fortune told at a parrot astrologer's.

Or join a traditional cooking class in an old kampong house on **Pulau Ubin** - details at www.cookerymagic.com



Brunch to your heart's content at **P.S. Cafe**, housed in a Dempsey Hill colonial bungalow - www.pscfe.com

Dine in style at one of the ten celebrity chef restaurants at **Marina Bay Sands and Resorts World Sentosa**.

If you have a sweet tooth, check out **2am:dessertbar** at **Holland Village**, and lounge in plush daybeds or sit by the bar to watch your dessert prepared - www.2amdessertbar.com.

Orchard Road is home to every known fashion and lifestyle brand you can imagine.

For bargains try the eclectic stalls on **Bugis Street**, the largest street market in the city.

Head to **Haji Lane** in Kampong Glam to shop quirky local and international designers.

Shop all night at the **Mustafa Centre** - mustafa.com.sg

Want more? **VivoCity** has one million sq ft of shopping heaven. www.vivocity.com.sg

For him With its long list of action-packed activities and annual sporting events, Singapore also offers a great guys getaway any time of the year. Grab your mates and get set for some exhilaration!

Hit the Formula 1 circuit or Singapore's spectacular coastline in a Ferrari F430 Spider or Lamborghini Gallardo Spyder with **Ultimate Drive** - www.ultimatedrive.com

Take the captain's seat on **Flight Experience**, a real simulator used by professional pilots - all the details at www.flightexperience.com.sg

Feel the rush of skydiving - without a parachute! - at iFly. See www.iflysingapore.com

Jump the bungy at **G-Max** www.gmax.com.sg; or swing like Tarzan on the thrilling **Forest Adventure** - details online at www.forestadventure.com.sg

Or Tee off at the **Marina Bay Golf Course**, one of the best in Asia - www.mbgc.com.sg



Prefer more relaxed than rugged? Find inner peace with early morning tai chi at the **Singapore Botanic Gardens**, see www.sbg.org.sg

Take a taste tour on the **Tiger Brewery Experience** and discover how this local favourite, as well as Heineken and Guinness beers, are brewed. www.tigerbrewerytour.com.sg

Hip Hotspots After a hard day of activity or indulgence, the action continues at Singapore's many trendy bars and night spots.

Work up a sweat clubbing or join in karaoke at **St James Power Station** - details at www.stjamespowerstation.com

Eat, drink and party into the wee hours at the many venues at **Boat Quay, Clarke Quay** and **Robertson Quay**.

And get high at the uber-cool and funky **1-Altitude** - see www.1-altitude.com

Relax in the tropical setting of **Lantern** at Fullerton Bay Hotel. At seven storeys high, it's a spectacular rooftop bar in its own right, providing panoramic views of Marina Bay - www.fullertonbayhotel.com

Try Gordon Ramsay protégé Jason Atherton's **Pollen** eatery in the Flower Dome at Gardens by the Bay - pollen.com.sg

A heady combination of bar and beach getaway is **Tanjong Beach Club**, regarded as Singapore's best stretch of sand - tanjongbeachclub.com

Splurge out at **Waku Ghin**, Aussie celebrity chef Tetsuya Wakuda's new restaurant at the Marina Bay Sands resort. It's his only other eatery in the world outside of Sydney.



Stay and Play The wide variety of accommodation and activities in Singapore means there's truly something for everyone.

For trend-setters looking for something unusual, check out boutique hotels such as the **Naumi Liora** in Chinatown www.naumihotel.com where funk meets fashion; the cool **Wanderlust** in Little India www.wanderlusthotel.com or **The Sultan** in Kampong Glam www.thesultan.com.sg - all give a great taste of Singapore's diverse neighbourhoods.

Sentosa Island is one big playground, with something for everyone - www.sentosa.com.sg

While the boys find action and adventure at the **MegaZip**, **Sentosa Luge** or **Wave House**, the girls can indulge in the exotic pavilions of Spa Botanica, Asia's largest outdoor spa - details of fabulous pampering treatments and treats at www.spabotanica.com

Insider tip

Singapore gears up for the annual **FORMULA 1 Singtel Singapore Grand Prix** in September - and it's not just about racing, with a program of top entertainment including world class musical acts - full details at www.singaporegp.sg.

And shopaholics should make a note in their calendar for **The Great Singapore Sale** around May-July - get the lowdown at greatsingaporesale.com.sg

NEED TO KNOW:

- Tipping is not expected in Singapore, whether it be for restaurants, taxis or other services.
- Taxis at the airport are plentiful, and will cost about S\$25 for the 30 minute journey into the city centre
- A one day Singapore Tourist Pass costs S\$8 for unlimited public transport.

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Singapore cheat sheet

TODAY'S *Travel Daily* includes our latest Singapore Cheat Sheet, giving agents tips on selling guys and girls getaways.

Collect all five for a chance to win an iPad mini - see the **front full page** of today's issue.



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Time to explore.



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Carnival Aust restructures

CRUISE industry veterans Don Clark and Ken Byers are set to leave Carnival Australia in the coming months, under a major restructure of the company's sales operations in Australia.

The significant changes will see the establishment of three "brand specific" sales teams - one for P&O Cruises, one for Princess and one for Cunard/P&O Cruises World Cruising.

Carnival Australia ceo Ann Sherry said the new structure "allows the agility and flexibility to make the most of the market power of Carnival Australia's iconic cruise brands to drive sales and profitability".

She said that the current sales team under the Complete Cruise

Solution umbrella had served the company well, but now the restructure was "the next big step forward to drive sales, business growth and operational efficiency based on the power of our brands".

Benefits cited included more clearly differentiating the various products by focusing on 'brand personalities,' as well as boosting the sales team's face-to-face engagement with consultants - in particular by increasing the frequency of visits to agencies "to drive market growth".

There are no changes to the Carnival sales structure in NZ "given the nature of the market and size of the local team".

Sherry said the new arrangements would come into effect on 11 Mar, with a sales manager to be recruited for the P&O Cruises and Princess Cruises sales teams as well as adding several new BDMs.

She said Clark and Byers will leave with Carnival Australia's "gratitude and admiration for their tireless efforts".

TCF terminations

THE Travel Compensation Fund today advised of the voluntary termination of a number of agencies, including the Jetset Travelworld Limited-owned Harvey World Travel Baulkham Hills branch, which has been sold.

Branch terminations also include Travelscene Rouse Hill and STA Travel at Queensland University of Technology which have both ceased trading as a travel agent.

Head office terminations include Network Coachlines of Australia from North Arm Qld which has closed.

So much in TD today

Travel Daily today has seven pages of news, a front page featuring *TD's* third **Singapore Cheat Sheet** plus full pages from ([click](#)):

- AA Appointments jobs
- AA Appointments temp jobs
- inPlace Recruitment jobs

New Amadeus chief

AMADEUS IT Pacific will have an Australian managing director for the first time in some years, with the appointment of Tony Carter taking up the role to be vacated shortly by Sari Vahakoski.

More info on [page four](#).

Royal Class Annual Sale

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Hilton nabs Berger NT four

DOUBLETREE by Hilton will now make its Australian debut in the Northern Territory, in the form of two properties in Darwin and one in Alice Springs following Hilton Worldwide signing a management deal with Berger Hotel Group.

The announcement sees Hilton move into the NT gap left by the InterContinental Hotels Group, who yesterday confirmed it would terminate its association with the owner of the properties (**TD** yest).

In an official media statement, Hilton Worldwide also announced its flagship Hilton brand would also enter the NT market as the 225-room Hilton Darwin, and as the brand's 15th Australian hotel, all effective from 01 May this year.

DoubleTree's Territory presence will consist of the DoubleTree by Hilton Darwin, the DoubleTree by Hilton Esplanade Darwin and the DoubleTree by Hilton Alice Springs, which were formerly marketed as Crowne Plaza and Holiday Inn's.

Previously, Hilton said it would introduce the DoubleTree brand in Australia in Karratha, WA by mid-2014 (**TD** 27 Jun 2012).

SQ extend Sabre deal

SABRE connected users globally will continue to have access to Singapore Airlines airfares range, schedules and inventory after the carrier renewed its full-content distribution agreement with the Sabre Travel Network.

Goldman cooking too

DAVID Goldman from Goldman Travel was another industry participant who rolled his sleeves up to take part in the CEO Cookoff on Mon, with the picture in yesterday's **TD** showing him testing out his culinary skills with Qantas chief Alan Joyce.

QFLink link Hotham

QANTASLINK will offer nearly 90 flights across the 2013 ski season between Sydney and Mt Hotham, with fares released today priced from \$189 one-way.

The Hotham service will launch as four weekly on 28 Jun, ramp up to six weekly during the Aug peak season, and end on 08 Sep.

Don't forget the rugby

THERE are just a few days left before the kick-off of this year's Super 15 rugby competition - meaning it's time to register for **Travel Daily's** free footy tipping competition.

A trip for two to Dubai is up for grabs in the Super 15 comp - details and sign-ups at traveldaily.com.au/competitions.

MAS new bag weights

MALAYSIA Airlines new baggage guidelines (**TD** yest.) enable all adult and child pax 30, 40 and 50 kilos of free baggage allowance in Economy, Business and First class.

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Record day for Royal Caribbean

THE cruise wave shows no sign of abating for Royal Caribbean's Australian operation, which recorded its biggest booking day ever on Mon this week.

The high water mark was exceptional timing for md Gavin Smith, because it coincided with the arrival in Australia of Lisa Bauer, who is the company's global commercial head.

Speaking at a function in Sydney yesterday, Bauer hailed the

ongoing importance of the travel agent community in selling cruise, confirming that about 80% of the company's sales are via agents.

Bauer said Royal Caribbean was strongly committed to agent distribution, telling **TD** that the company believes the role of consultants is vital in matching the right customer to each brand.

Asked whether the cruise line plans to deploy more capacity down under, she said this was always under consideration but cited the question of "where to homeport and other infrastructure challenges".

Bauer also wouldn't be drawn on whether Royal Caribbean's massive Oasis-class vessels would be deployed outside the Caribbean, but didn't rule it out, saying "we never say never".

She said there had never been an expectation that the 4000-plus passenger Voyager-class ships would operate in other parts of the world - but now just one of that class is left in the Caribbean.

More from Bauer and Royal Caribbean in tomorrow's **Cruise Weekly** - cruiseweekly.com.au.

Suite meeting places

FOUR new residential meeting suites have been unveiled by the Four Seasons Hotel in Sydney, aimed at providing a "bespoke, home-style approach".

Named Studio One, Two, Three & the Residential Suite, the new suites overlook the atrium lobby.

All rooms offer new technology built into sideboard panels, and are capable of hosting between 18 and 80 people.

More accom updates on **page 6**.

Ohana by Hawaiian

HAWAIIAN Airlines will name its new turbo-prop operation (**TD 18 Jul**), scheduled to launch later this year, Ohana by Hawaiian.

The offshoot will provide daily services to Molokai and Lanai using 42-seat ATR42 aircraft, with reservations and sales handled by HA, enabling seamless connections with the mainline network.

EY/SriLankan c'share

ETIHAD Airways is seeking to place the 'UL' designator code of SriLankan Airways on its services between Abu Dhabi and Washington DC within 30 days.

Window Seat

TOURISM Australia has kicked off a rather unique marketing push in the UK, hiring legendary British & Irish Lions rugby coach Jim Telfer to recreate his famous 1997 'Everest' speech to his players for a new ad campaign.

Telfer's famous rally cry has become part of Lions folklore, with the film now available on YouTube - www.bit.ly/telfertalk.

Only this time, instead of rallying them for a winning on-field performance, he will be encouraging Brits to travel down under to support the Lions in their upcoming Australian tour.

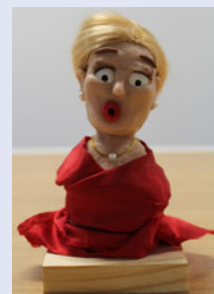
"British & Irish Lions fans are some of the most avid in the world, and we await the "Sea of Red" to invade our shores," TA's Andrew McEvoy said.

EVER wondered what Carnival Australia ceo Ann Sherry would look like as a clay-mation figure?

Wonder no more, as the evidence (**pictured** below) was yesterday revealed at the launch of P&O Australia's Broad Shorts on-board kids film-making activity (see **page six**).

Travel Daily TV has obtained a special video introducing the feature, starring Ann Sherry.

To view, click on the **TDTV** logo below.



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12 days Rising Sun trip

JAPAN Holidays & Taste Trekkers has launched a new 12-day Night Food from the Land of the Rising Sun tour, departing on 08 & 19 Apr, priced from \$4,500ppts.

The trip delves into the food and dietary practices of the Japanese from the earliest times to present day, including cooking lessons and shopping at markets.

Escorted by a well known chef, the tour explores Osaka, Kyoto, Kumamoto and Gokanoshio, and includes a stay with a 49th generation samurai.

For more info (07) 3300 2396.

Etihad lifts Khartoum

ETIHAD Airways has cranked up frequencies between its Abu Dhabi hub and Khartoum in Sudan from five weekly to daily, with new Thu and Sat services, operated by two-class A320-200s.

Warsaw into Lux. Coll.

STARWOOD Hotels & Resorts has added the Hotel Bristol in Warsaw, Poland to its Luxury Collection Hotel brand.

The 168-room & 38-suite Warsaw landmark has recently received a major renovation, returning it to its 110-year old former glory.

Silky Oaks into LLOA

LUXURY Lodges of Australia has welcomed the Daintree-based Silky Oaks Lodge into its fold.

Chair of the group James Baillie said the rainforest-based lodge is "a natural fit for this collection of experiential luxury properties," and has received significant upgrades in the past few years.

The addition of Silky Oaks lifts the LLOA collection to 18 independent properties.

Silky Oaks Lodge was once part of the Voyages Resorts portfolio.

Gold Coast - full stop

GOLD Coast Mayor Tom Tate has revealed the city's new brand as 'Gold Coast - full stop.'

The new tagline is more than just a logo, "it's about creating a consistent Gold Coast City identity that we can use locally, nationally and internationally," Tate said.

It's hoped the new ID will "help reinvigorate" the Gold Coast's unique identity in the build up to the 2018 Commonwealth Games.

WestJet Encore ops

CANADIAN carrier WestJet has unveiled routes for its regional subsidiary which comes online effective 24 Jun 2013.

WestJet Encore will initially service Fort St. John, Vancouver, Victoria, Calgary and Nanaimo in British Columbia & Alberta, using Bombardier Q400s turbo-props.

The unit will operate with a fleet of seven Q400s by Dec.

Changing of the Amadeus guard

LAST night, hundreds of senior travel industry staffers gathered at Sydney's Shangri-La hotel to farewell Sari Vahakoski, who has headed up Amadeus IT Pacific for the last three and a half years.

Her departure has seen the appointment of Tony Carter as md of the local operation - the first time it has had an Australian head for some time.

A Queenslander, Carter has been with Amadeus for more than a decade, based in Bangkok until last year when he relocated back to Australia.

In a touching farewell speech, Vahakoski said how much she had enjoyed her time here, and cited the major inroads made by Amadeus in the last few years, including growth of more than 60%, "maintaining our leadership in New Zealand and significantly improving our market position in



Australia".

She hailed the strong partnerships between Amadeus and the industry, including travel agents, suppliers and IT providers.

The huge turnout last night was testament to these relationships and the high esteem in which Vahakoski is held, with the whole industry wishing her well as she starts the next chapter in her life (she is pregnant with twin boys).

Carter and Vahakoski are pictured above at the event, with more exclusive **TD** photos at www.facebook.com/traveldaily.



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Aussies bite into Big Apple



AUSTRALIANS now comprise the fifth biggest international market into New York - but are the biggest spenders of all, according to NYC & Company vice president tourism development, Makiko Matsuda Healy.

Healy, who's in Australia this week for a range of events including the annual Visit USA roadshows, told **TD** that the strong expenditure by Aussies reflects their length of stay which averages at about nine days.

Preliminary figures for 2012 showed a 5% increase in visitors from Australia, totalling 556,000.

Hotel stock in the Big Apple is also on the increase, with the city offering 93,000 rooms currently, a figure expected to lift to 100,000

over the next couple of years.

That will help the city cope with major demand expected from several significant events in 2014, including the Super Bowl and the F1 Grand Prix in New Jersey.

NYC & Company this year plans to focus on promoting the fact that there's more to the city than Manhattan, highlighting areas such as the Bronx, Queens, Staten Island, Brooklyn and Long Island.

Pictured above at a function yesterday in Sydney, from left, are: Neslihan Cafer-Montez, The Marmara Manhattan; Tracey Taibe, NYC & Co Australia; Makiko Healy, vice president tourism development NYC & Company; and Kazu Sato, Hilton New York Director of International Sales.

New Velocity partner

SILVERNEEDLE Hospitality has announced a new partnership agreement with Virgin Australia's Velocity frequent-flyer program.

Under the pact, guests will be able to earn three Velocity points per dollar spent on stays at Grand Chifley, Chifley, Australis, Country Comfort and Sundowner hotels across Australia and New Zealand.

Caesars sign the stars

CROONER Rod Stewart has added eight concerts between 20 Jul-04 Aug during his Caesars Palace residency in Las Vegas, to cater to "popular demand".

MEANWHILE, Celine Dion will return for her third residency year at Caesars Palace Colosseum, adding 37 new shows from 04 Jun to 06 Jul and again between 06 Aug and 01 Sep.

VX to ABQ and ANC

VIRGIN America will launch new daily services to Austin from 21 May and new seasonal six weekly services to Anchorage between 06 Jun-09Sep, ex San Francisco.

The Austin service will provide connections to Seattle, San Diego, Los Angeles and Las Vegas, while the Anchorage flights will connect to Los Angeles, Las Vegas, San Diego, Chicago and Philadelphia.

Alice feeling social

SEVEN Australian destinations have been selected as finalists to host an international social media conference in Jul this year.

The Social Media Tourism Symposium will be held in Alice Springs, Brisbane, Margaret River, Cairns, Melbourne, Townsville or Wollongong, and will consist of 200 tourism marketers active on social media and promoting the destination to fans and followers.

Voting for the selection of destinations can be made at www.facebook.com/sometourism until 5pm AEST on 22 Feb.

"Look at what Territorians achieved by voting for Tiger to return to Alice - hopefully we can do it again," NT Tourism Minister Matt Conlan boasted.

Minor Vietnam buy

MINOR Hotel Group has bought Life Resorts' two Vietnam hotels in Hoi An and Quy Nhon, and will rebrand them under the Anantara and AVANI hotel brands.

Minor acquired Oaks Hotels & Resorts collection in Sep 2011.



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Pakistan air growth

LOW-COST Emirati airline flydubai has added two new ports to its Pakistan network in Silkot and Multan, with thrice weekly services beginning from 13 Mar.

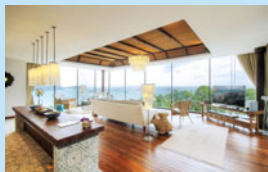
Accommodation Updates

WELCOME to *Accommodation Updates*, *Travel Daily's* Wednesday feature. If your property has undergone some recent changes you would like to make the industry aware of, send a brief description to accomupdates@traveldaily.com.au.



All rooms and public facilities have been given a makeover as part of a \$3m project at the **Mantra Mooloolaba** on the Sunshine Coast. All one-, two- and three-bedroom apartments now boast new King-Zip beds, earthy toned colour schemes, LCD TV's, new artwork, carpets and outdoor furniture.

The lobby area has also been upgraded, with new lounges, reception desk, new games room for kids and indoor/outdoor heated pools.



Aimed at the family market, Phuket's **Cape Panwa Hotel** has launched a new apartment style room category named The Absolute Suite. The two-bedroom category offers a private elevator, full size infinity pool, steam room as part of a private spa, separate living and dining rooms within an expansive living space of 530sq-metres and 360° views over the Andaman Sea from a large wooden deck. The new category's maximum capacity is 5 Adults or 4 Adults and 2 Children.

CruiseTV on YouTube

CRUISE Lines International Association (CLIA) has launched a YouTube channel and will feature a variety of cruise-related content about the industry & operational practices.

Dubbed "Cruise Industry TV", content will highlight destinations visited by member cruise lines as well as onboard features.

The new channel can be viewed at youtube.com/cruiseindustrytv.

New Centara Bangkok

CENTARA Hotels & Resorts will add a new-build four-star property in Bangkok to its collection in the form of the Watergate Pavilion, set to open on 01 Apr.

The property - Centara's fourth Thai property - consists of 281 guest rooms, occupying ten floors above the Watergate Pavilion shopping centre, which is currently under construction & located near a direct rail link to BKK Airport.

Abercrombie & Kent

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Here is an exciting opportunity to join the Australasian Head Office of international travel company, Abercrombie & Kent, widely regarded as the leading luxury travel company in the world. Based in South Melbourne, this opportunity is for a Product Executive. Abercrombie & Kent believes in designing the most inspiring travel experiences in a personalised, intelligent style throughout the world. Our mission is to provide travel that enhances and changes lives. We are seeking a highly motivated Product Executive with a sound knowledge of Latin America.

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Please submit your CV by email to Jessica Pattison at jpattison@abercrombiekent.com.au by Tuesday 19th February

Young film-makers on the sea

LIGHTS, Camera, High Seas...and Action!

P&O Cruises Australia yesterday unveiled quite possibly the coolest onboard activity sailing from Australian waters.

The "Broad Shorts" program was launched today, initially offering children aged between 11-17yrs the opportunity to design and film their own clay-mation short film, all while on-board.

Set to launch on all P&O ships from later this month, the program is aimed at providing kids with a film-making venture to educate, entertain and provide them with a memorable souvenir from their time on board.

Broad Shorts has been designed through a partnership with Sony, who has supplied video camera equipment and laptops, three per vessel, with animation software supplied by Stop Motion Pro, who were involved in the production of the "Wallace & Gromit" and "Pirates" clay-mation movies.

"Developing our family-friendly activity range is extremely important to us," P&O vice-president hotel operations Sture Myrmell told *Travel Daily*.

The opportunity to participate in the Broad Shorts program is free and included in cruise fares, with production sessions forming part of onboard activity schedules.

Initially, while P&O gauges the level of interest for the program among cruise passengers, kids will be split into groups of four or five to work on projects in stages.

Completed works will then be

Luxury by Infinity

INFINITY Holidays has launched its 2013 Luxury Selections brochure, with product aimed at honeymooners, high-end travellers in Oceania, Asia, the South Pacific and Middle-East.

Space on Anzac tour

BEYOND Travel are offering a free pre- or post-tour night in Istanbul on a 10-day Anzac Day tour of Turkey if booked by 28 Feb.

The itinerary departs Istanbul on Apr 17 & 18 and is priced from \$1,320ppts - call 1300 363 554.



screened to parents at a special session at the end of the voyage.

Kids will be able to use premade clay puppets or can design their own from a wide variety of clay pieces, props and decorations.

Sture Myrmell and Ann Sherry are **pictured** in front of one of the Broad Shorts camera setups.

WIN A \$500 RED BALLOON GIFT VOUCHER



This week *Travel Daily* and **inPlace Recruitment** are giving you the chance to win a \$500 Red Balloon gift voucher to indulge in an amazing experience of your choice.

As the travel job market heads into full swing for the year inPlace Recruitment is asking you:

What office perk would you choose, to make your workplace more satisfying and why? (in 25 words or less)

Email your answer by COB on Friday 15th February to: inplacecomp@traveldaily.com.au



Aussies dreaming of Canada



CANADA remains high on the 'dream destination' consideration list for Australian travellers, linked by a kindred spirit, says Canadian Tourism Commission regional md of Core Markets Rupert Peters.

And Aussies are being drawn to the North American nation out of "curiosity" to explore similarities between the two countries, such as size, relatively small populations, concentrated urban centres and the environment.

Where Australia has the outback, Canada has the Rockies, and Canada's strength is in its driving force to 'Keep Exploring', Peters told *Travel Daily* last week.

He said product availability has moved on "substantially" over the past 5 to 10 years, with people keen to taste new experiences.

With no disrespect, Peters said Aussies are no longer just doing coach tours through the Rockies

coupled with a cruise of the West Coast and Inside Passage.

More Australians are travelling independently, beyond the Western provinces and off-the-beaten-track, to take on other adventures and see new places.

Peters credited local tour operators for branching out to package some of the many Canadian experiential product under its 'Signature Collection'.

He said that CTC research found most people knew Canada "for its moose, bears and mountains, and that's all."

So an objective of the collection was to raise greater awareness as to what people can do if they wish to break a journey in the Rockies, or travel further east.

"We don't want to take people away from Western Canada, but we're looking at incremental value to the whole of Canada by having them experience more."

He said Canada is not a two- or three-night destination, with Aussies spending up to a month traversing the country, and more now venturing into remote areas.

Canada will continue to be promoted to consumers directly and via the travel trade in print & online forms, however "sadly" there is no budget to advertise the destination on TV, Peters said.

Peters is **pictured** above (right) with DC Associates Worldwide md Donna Campbell and account trade director Nathan McLoughlin.

UK pax duty abolition

A STUDY by business analyst firm PricewaterhouseCoopers on behalf of the UK's four largest airlines has found the countries benefiting from the UK Air Passenger Duty (APD) tax would benefit more if it were abolished.

The study, titled "The Economic Impact of Air Passenger Duty," found that the abolition of the tax could result in a major tourism windfall for the UK, with 60,000 new jobs created in the industry and £500m generated in the first year of an abolished APD.

The report labelled the tax as a "substantial business cost" and that "abolishing APD has the potential to reduce the cost of flying, making it cheaper for businesses to maintain relationships with overseas customers."

Travel ruled by tech

A REPORT into the future of air travel by IT Solutions firm SITA predicts mobile and web booking channels to become the top two sales methods for air travel within the next three years.

The analysis found that by 2015, 90% of world airports will offer flight updates via smartphones and tablet apps, while nine in ten airlines will offer mobile check-in.

More than 80% of airports will aim to personalise their services, with some US airlines already offering apps that promote cheap fares to cities your friends live in.

UPDATE

Supplier Updates

WELCOME to *Supplier Updates*, *Travel Daily's* new regular feature.

Agents can now access the latest special deals and promotions being offered by suppliers, simply by **CLICKING HERE**.

Supplier enquiries for notices: advertising@traveldaily.com.au

Abu Dhabi

Win

a luxury trip to Abu Dhabi



Abu Dhabi Tourism & Culture Authority is giving one lucky *Travel Daily* reader and their guest the chance to experience the awe-inspiring nature, exhilarating adventure, rich culture and warm Arabian hospitality of Abu Dhabi.

Your luxurious prize will include: return Coral Economy Class flights to Abu Dhabi (ex Sydney, Melbourne or Brisbane) with award-winning Etihad Airways, 4 nights' accommodation at the 5* beachfront Fairmont Bab Al Bahr, an Arabian Adventures City Spectacular Tour, Sundowner Dune Safari and return airport transfers.

For the month of February, simply send the correct answers for our daily questions to abudhabicomp@traveldaily.com.au and this fascinating Arabian holiday for two could be yours.

Q9. In which cities on the Etihad Airways network would you find Etihad Airways First and Business Class lounges?

The deadline for all answers is 5.00pm Thursday 28th February, 2013.

Click here for full terms & conditions and to view all questions.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

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WHOLESALE TRAVEL CONSULTANT - OTE \$60K TEMP TO PERM AVAIL - FULL TIME-TEMP ROLE. SYDNEY - OTE \$60K Pro rata.

Our client is a National company specialising in worldwide reservations both in wholesale & retail travel. They have a unique opportunity for a full time temp consultant to join their WHOLESale TRAVEL team. Working Monday to Friday with and only every 4th Saturday, you will enjoy a great work-life balance. As a temp you are entitled to a top hourly rate, monthly incentive & quarterly paid BONUS Scheme!

TRAVEL PRODUCT/ INVENTORY CO-ORD. 3 MONTH TEMP ROLE - CALYPSO REQUIRED. SYDNEY - TOP HOURLY RATE DOE.

As a product coordinator, you will be assisting with day to day admin and operational delivery with a specific focus on inventory and database management. You're in depth knowledge of Calypso including word, excel and power point, combined with your amazing attention to detail will be your stand out strengths. Fantastic hourly rate and a possible temp to perm opportunity, are just some of the benefits you will enjoy in this top product role.

2 ROLES GONE - ONLY 1 REMAINING CUSTOMER SERVICE CONSULTANT MELBOURNE (INNER) - SALARY PACKAGE TO \$60K (OTE)

These roles are getting snapped up quickly and with only 1 role remaining; don't miss your chance to secure the last role! Working in a small team, you will be offered a bright open planned office space, supportive management and a great salary package which incorporates a sensational bonus structure. No face to face interaction, all phone and email correspondence. Great travel perks and not uniforms!

PREFER ALL THINGS LUXURY? SENIOR TRAVEL PROFESSIONALS x 3 MELBOURNE (INNER)-SALARY PKG UP TO \$60K+ (DOE)

Are you a senior retail travel consultant looking to join an agency that is renowned for their repeat and referral clientele that need little marketing? We have 3 separate leisure agencies seeking senior travel consultants capable of servicing their high end travellers with luxury holiday itineraries. Monday to Friday hours only, together with set salaries on offer. No commission targets to meet.

SAFETY IN NUMBERS GROUP TRAVEL CONSULTANT ADELAIDE (CITY) - SALARY PACKAGE TO \$45K+ (DOE)

It's not everyday Adelaide has a new and rare opportunity within the travel industry offering more than leisure or corporate travel. This successful boutique travel company is seeking an experienced travel consultant to assist in the creation and management of school groups travelling to some exciting destinations throughout the world. Monday to Friday hours with great educational on offer.

JOIN THE BIG GUNS WHOLESALE RESERVATIONS CONSULTANT PERTH (CITY) - SALARY PACKAGES TO \$60K+ (DOE)

Don't miss this opportunity to join one of Perth's (and Australia's) most successful wholesale travel companies where you will not only work in a fun and social environment, you will still have the opportunity to create exciting holiday itineraries without the face to face retail feel. This is your chance to move across to the wholesale sector of the industry where the fun begins.

STEP UP RETAIL TRAVEL MANAGER TOWNSVILLE - TOP INDUSTRY PACKAGE

Don't let this rare management opportunity in Townsville pass you by. This reputable and well known national travel brand is looking for an experienced manager or 2IC to jump in and take on a leadership role in their Townsville team. Along with the daily running of the office you will be handling the travel needs for leisure clientele. A strong industry salary package along with incentives will be on offer plus ongoing training and head office support. Want to know more? Call today for a chat

ROCK AROUND THE CLOCK ONLINE TRAVEL CONSULTANTS BRISBANE CBD - SALARY PACKAGE \$50K OTE

Looking for a role outside of the norm? Sick of 9-5 hours? This market leader is looking for experienced travel consultants to join their online team. You will be working a 24 hour 365 day roster and assisting clients via phone and email with new bookings, amendments and general enquires. Great \$\$, 5 weeks annual leave and top career progression are just the start of the benefits on offer. Min 12 months travel consulting experience is a must.



AA IS EXPANDING - COME JOIN THE TEAM

FOR ALL THE BEST VACANCIES VISIT www.aaappointments.com

NSW & ACT - 02 9231 6377 - apply@aaappointments.com.au
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QLD - 07 3229 9600 - employment@aaappointments.com.au

READY TO TAKE ON SOMETHING NEW? EXECUTIVE RECRUITMENT ACCOUNT MANAGER SYDNEY

- **Amazing existing client portfolio**
- **Full training provided**
- **Salary package \$80K - \$100K ote**

Are you a successful senior travel professional looking for a change in direction? Why not take your skills, industry knowledge and passion to succeed into the field of travel recruitment?

ABOUT US

AA Appointments is the leading recruitment specialists for the Travel and Hospitality industry; with dedicated divisions including Executive, Permanent and Temporary departments throughout multiple offices in Australia, UK and abroad. This is a rare opportunity for a talented individual to join our successful Executive division as an Executive Travel Recruiter.

ABOUT THE ROLE

This role will involve filling executive and management vacancies in key areas including sales, marketing, operations and finance. Key responsibilities will include:

- Candidate management: including interviewing senior candidates and matching them to client's specifications.
- client account management;
- Business development.

THE BENEFITS

You will have the security of being employed within a successful market leader, yet still being part of a boutique, privately owned company. Key benefits include:

- an excellent salary package including a strong base and uncapped commission;
- staff perks including access to discounted travel; annual team and company bonuses;
- up to 5 weeks paid holidays
- Luxury 5 star annual conference.

WHAT YOU NEED TO SUCCEED

If you have 5years+ travel industry background, preferably with some sales experience, are passionate about servicing the travel industry and are keen to manage a successful client portfolio – we want to hear from you! Send your CV directly to the MD.

NO MORE WEEKEND WORK TRAVEL RECRUITMENT CONSULTANT BRISBANE

- **Established clients**
- **Experienced, supportive team**
- **Salary Package circa \$55,000 + bonuses**

Are you a talented, experienced travel consultant, who is still passionate about the travel industry, but tired of face to face retail consulting and all those weekend hours? Or maybe corporate travel is boring you to tears? If you are consultant looking for a new challenge plus a BETTER work life balance, then travel recruitment may be for you.

ABOUT US

AA Appointments is Australia's largest national travel recruitment specialist. Celebrating 30 years in the industry, our outstanding success this year has led to the need to grow our experienced Brisbane based team.

ABOUT THE ROLE

As a travel recruitment consultant you will enjoy interviewing, screening, and placing candidates in their dream roles; maintaining existing client relationships and developing new business! This is a very rewarding fast paced role where no 2 days are the same!

THE BENEFITS

Key benefits include:

- an excellent salary package including a strong base and uncapped commission;
- staff perks including access to discounted travel; annual team and company bonuses;
- up to 5 weeks paid holidays
- Luxury 5 star annual conference.

WHAT YOU NEED TO SUCCEED

A minimum 3 years travel consulting experience, preferably within a retail or corporate agency. Full training will be provided.

Think you have what it takes? Would like to know more?
Contact us today or send your CV.



Where are you headed in 2013?

Call us for directions



Ben Carnegie

Account Sales Representative - WA

- ▶ Account mngm't & new business
- ▶ Reporting to an interstate manager
- ▶ Salary package to \$100K (base + super + car allow + inc.)

An Account Sales Representative is needed to promote travel products to agents in the WA territory for a global travel wholesaler. This role is based in Perth and combines account management with new business acquisition.

Our client is an award winning tour operator with an extensive portfolio of existing agency clients. The growth of sales from existing clients is the focus of this role however opportunities to introduce new agents will also be welcomed. You will require the drive to self manage and self motivate as your reporting manager will be based interstate.

Don't delay as interviews will be starting as early as next week so send me your applications for consideration today!

Call or [email](#) Ben Carnegie for more details

Wholesale Direct Sales Team Leader - NSW

- ▶ Products that sell themselves
- ▶ No.1 wholesaler for their destinations
- ▶ Salary \$55K + super + incentives

The destinations this company promotes are rivalled by none. Great opportunity for a Retail Manager or Assistant to manage a small team selling to the direct public whilst also consulting.

Call or [email](#) Ben Carnegie for more details

Customer Service Agents - NSW

- ▶ Well established team environment, Sydney CBD
- ▶ Great employee benefits and incentives
- ▶ Competitive salaries

Join a team that believes in encouraging its team members to push themselves to achieve greatness. A work hard, play hard company culture. Salary packages from \$40K+

Call or [email](#) Ben Carnegie for more details

Part time Retail Travel Consultant - Perth

- ▶ Perfect for working parents!
- ▶ Mon, Wed, Frid plus one Sat per month
- ▶ Supportive team environment

Join one of the friendliest teams in Perth. Our client is seeking an experienced Travel Consultant preferably trained in Galileo to work on a permanent part time basis.

Call or [email](#) Dana Peric for more details

Adventure Travel Consultant - Brisbane

- ▶ Brisbane city fringe
- ▶ Interesting adventure itineraries, Galileo CRS
- ▶ Salaries \$45K - \$48K + commission + super

Established adventure agency with a small well-travelled team. Excellent product knowledge needed to sell off the beaten track destinations in Africa, South America & Antarctica.

Call or [email](#) Kristi Gomm for more details

Luxury Inbound FIT Consultant - Sydney

- ▶ Interesting and upmarket itineraries
- ▶ Must have extensive Inbound experience
- ▶ Excellent salary on offer

Our client deals in high end, luxury domestic product for the wealthy overseas traveller. An excellent opportunity to work with interesting itineraries and out of the ordinary product!

Call or [email](#) Kristi Gomm for more details